LOCATIONS

Vista
230 Michigan Ave, Vista, CA 92084

Oceanside
707 Oceanside Blvd, Oceanside, CA 92054

Administrative
3142 Vista Way, Ste. 400, Oceanside, CA 92056

Club Crown Heights, La Casita
402 Brooks St, Oceanside, CA 92054

Club Crown Heights, La Escuelita
1210 Division St, Oceanside, CA 92054

The House, Drop-In Center
302 N Indiana Ave, Vista, CA 92084

San Diego
4180 Ruffin Rd, Ste. 295, San Diego, CA 92123

nclifeline.org
200 Michigan Ave, Vista, CA 92084
Tel: 760-842-6201
Fax: 760-529-0421

North County Lifeline
2020-21 Annual Report

change the story
helping clients change their own story
North County Lifeline's mission is to build self-reliance among youth, adults, and families through high-quality, community-based services.

For close to 50 years, North County Lifeline has been a fixture in San Diego County, nurturing resilient youth and adults, partnering to solve community problems, and cultivating strong families.
Dear Community Partners,

At North County Lifeline, a common thread woven throughout our five areas of services is the value we place on building self-reliance among youth, adults, and families—empowering those we serve to change their own story. This past year, we relied on community partners more than ever to support Lifeline’s mission.

As a community-based human services organization, we know that each individual we serve has a unique story. This 2020-21 fiscal year, the dedication and resiliency of our staff and volunteers has truly stood out as we served our clients and the local community.

Lifeline experienced an increase in our clients’ needs for mental health, substance abuse services, and emergency support. To support this demand, we expanded our video-based telehealth services and created new initiatives. Through support from our community partners, Lifeline provided uninterrupted therapeutic services throughout the pandemic, as well as offered emergency financial assistance to help our clients with their greatest needs. Staff took on new roles in addition to their counseling work to provide food, rent, and utility assistance for those disproportionately impacted during the pandemic. It was a powerful way to help families change their story!

At an organizational level, (lifeline) staff and Board of Directors increased our focus on diversity, equity, and inclusion by strengthening the work of our cross-agency committee that has been in place for years, identifying gaps, and growing into new areas of significance. Lifeline also created a Safe Space logo with the help of Queer leaders in San Diego County. We hope that our LGBTQ+ clients, community members, and staff see this as a visible reminder that at Lifeline, we train our staff on cultural humility and work toward change together.

Lastly, Lifeline continues to develop programs offered countywide. We opened a new San Diego location, which supports the launch of two new programs for youth on probation and young adults experiencing homelessness in San Diego County. This project expands counseling for youth and their families, with the goal of helping kids stay out of or not return to the juvenile justice system. Lifeline will also launch a new countywide counseling program for homeless youth and young adults to address critical mental health and substance use disorders as homelessness continues to remain a top priority across the county.

I am proud of the Lifeline team, our “Lifeliners,” and key community partners who have helped positively change the story for countless youth, adults, and families this year. Thank you for supporting Lifeline’s mission. You are truly helping clients change their own story, every day.

Sincerely,

Don Stump
Executive Director

At North County Lifeline, a common thread woven throughout our five areas of services is the value we place on building self-reliance among youth, adults, and families—empowering those we serve to change their own story. This past year, we relied on community partners more than ever to support Lifeline’s mission.

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Lifeline

DIVERSITY EQUITY & INCLUSION

Lifeline’s Diversity, Equity, & Inclusion (DEI) Committee alongside our Board of Directors, leadership, and staff collaborated to articulate our commitment to this work. Lifeline’s DEI commitment is an action plan for sustainable organizational change: “To support all in reaching their fullest potential, North County Lifeline commits to championing policies and practices that promote equity across race, gender, age, ability, religion, identity, and sexual orientation in order to empower a just, inclusive, and equitable society.”

Lifeline is a community-based organization that has been engaged since its inception in acknowledging, addressing, and attempting to reduce the impact of various forms of oppression and institutional racism on the individuals we serve. Lifeline commits to continued growth in this area by looking both internally and externally. We are identifying ways to challenge and interrupt inequities that create trauma for our clients, staff, volunteers, partners, and community members. Lifeline will accomplish this through institutionalizing the practices of organizational reflection and analysis of data and experiences. Together we can mobilize change in ourselves and in our circles of influence, and work toward greater equity and physical and mental well-being for the communities we serve.

We commit to continuous reflection and improvement. Lifeline will model this commitment respectfully and with integrity through our own collective and individual actions. The Diversity, Equity & Inclusion Committee, on behalf of the organization, are leading by listening, discussing, and planning activities that will help us achieve this objective around five areas of activity: Educate, Commemorate, Participate, Advocate, and Activate.

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North County Lifeline

YOUTH DEVELOPMENT

Every youth has a story that deserves to be empowered, and Lifeline continues to expand programs that build self-reliance among youth. This year, Lifeline supported 937 youth and their families across San Diego County in need of youth counseling, family counseling, education, and assistance with basic needs.

Youth Development programs range from prevention services to intervention support for families working with juvenile probation. Lifeline’s Youth Development Programs include: Club Crown Heights (CCH) Afterschool Programs, Community Assessment Team (CAT) and Juvenile Diversion Program, Strive for Success (S4S) Gang Prevention Program, IMPACT (Intensive, Mentoring, Parent, Advocacy, Comprehensive, Trauma-Informed Services), Juvenile Forensic Assistance for Stabilization and Treatment (JFAST), Alternatives to Detention (ATD) & CHOICE, Regional Clinicians, and Lifeline’s new Families SHINE and RESPECT programs.

The youth enrolled in Lifeline’s afterschool program, Club Crown Heights located in Oceanside, inspired us when we celebrated the graduation of 12 high school seniors in the Class of 2021. After months of social isolation, Club Crown Heights youth experienced much needed outdoor recreation, and environmental education. The group participated in STEM labs, skateboarding lessons, Green Oceanside for Earth Day, mountain biked through the San Luis Rey River Trail, and kayaked in the Carlsbad lagoon. In addition, Lifeline’s partnership with the RESPECT program led by San Diego Sheriff’s Department also provided mentorship and personal development for youth, fostering positive relationships between youth and local law enforcement.

90% of youth reported they feel safer and more engaged in their community.

97% of youth clients had no entry, or re-entry, into the Juvenile Justice System as measured by probation records check six months after case closure.

937 youth and their families across San Diego County participated in youth counseling, family counseling, education, and received assistance with basic needs.

Thank you Crown Heights for shaping me into the woman that I am this year, 2021.

Paulina M., CCH High School Graduate

Watch the Story.

Scan the QR Code to watch a short video and hear life changing stories from clients & staff in Lifeline’s Youth Development Programs.
Over the past year, Lifeline’s Child Abuse and Domestic Violence Prevention & Intervention program helped 1,702 families break cycles of violence. Families are changing their own story by building healthy habits through clinical services, in-home support, telehealth visits, parenting classes, and group interventions.

Many of the families that Lifeline serves are disproportionally impacted by COVID-19. With funds from the Coronavirus Aid, Relief, and Economic Security (CARES) Act, 456 children and 172 families received financial support for housing, food, clothing, and assistance reconnecting their children to school. Telehealth ensured that clients received support throughout the pandemic.

Parents are 4 times more likely to reunify with their children when participating in Family Visit Coaching, which is a core component of Lifeline’s program. As a testament to the quality of Lifeline’s telehealth services, 95% of clients are interested in continuing telehealth, even when in-person services became available, as reported in a collaborative evaluation with University of California, San Diego.

“After attending all 52 weeks of [Domestic Violence Intervention Classes] I was able to reflect back more accurately and I noticed that once I was able to move past the pain and anger…I really started to pay attention and listen, not just hear, but ACTUALLY LISTEN to what is being discussed with an open mind. I was then able to finally appreciate the full value and wealth of knowledge that was being shared by other individuals in the same circumstances...and [Lifeline staff]” – DV Prevention & Intervention Program Client

95% of participants who are Domestic Violence batterers were free from further Domestic Violence arrests while in the program.

96% of parents in the Community Services for Families program improved their parenting skills and ability to provide a safe environment for their child/children.

Parents were 4 times more likely to reunify with their children when participating in Family Visit Coaching, which is a core component of Lifeline’s program.

I wouldn’t change a thing. Because of this program, I am much more confident in being a mother. I learned way more than what I expected.

Family Visit Coach Client, Community Services for Families.

Scan the QR Code to watch a short video and hear life changing stories from clients & staff in Lifeline’s Child Abuse and Domestic Violence Prevention & Intervention Programs.

Watch the Story.
North County Lifeline

BEHAVIORAL HEALTH

Lifeline helped 1,068 youth, adults, and families reframe their story by providing mental health services and education, including suicide prevention and intervention, substance abuse services, and counseling. Lifeline’s clinically based programs identify and treat mental health needs across our community and include HERE Now Suicide Prevention, School-Based Child Mental Health (Full Service Partnership), and the new Neighborhood Networks program.

Mental health, when left untreated, often coincides with rates of imprisonment, homelessness, suicide, and substance abuse. Lifeline continues to debunk mental health stigmas through community education, removing barriers to services, and expanding clinical mental health services.

Amidst school closures and social isolation during the pandemic, the HERE Now team persisted in their care for students who might be struggling with depression or anxiety. HERE Now pivoted to virtual presentations and online parent resources to address youth mental health and prevent suicide. Of the 2,942 students who received suicide prevention and early intervention presentations, 21% needed an additional safety assessment due to having suicidal ideations, histories of self-harm, thoughts around hurting others, questions about suicide or showing vulnerable behavior during the presentation. 100% of the students who presented with thoughts of suicide and/or at-risk behaviors at assessment, and their parents, were connected with services in the community to treat this urgent need.

LifeLine received a Proclamation from the San Diego County Board of Supervisors for our impactful work in partnership with the Mental Health Contractors Association.

Clients Improved
95% of children and adolescent clients participating in individual, family and/or group counseling demonstrated improvement in their mental health symptoms, through our School Based Child Mental Health programs.

Education Pathways
532 education pathways were initiated through Neighborhood Networks.

Client Decrease
99% of clients demonstrated a decrease, or no increase, in substance abuse while in the program. (School-Based Child Mental Health)

Thank you for helping me through this. These have been stressful times the past year and sometimes I’m not sure how we will get through the week. It helps to know I’m not working on this alone. Knowing I have the support of you has helped me feel hopeful that I can give my daughters what they need.

A single mother with two daughters in therapy, FSP Client, School-Based Child Mental Health

Watch the Story.
Scan the QR Code to watch a short video and hear life-changing stories from clients & staff in Lifeline’s Behavioral Health Programs.
North County Lifeline

HOUSING & SELF SUFFICIENCY

Lifeline empowers youth and families to change their own story by providing the support needed to overcome job loss, homelessness, and trauma – to become self-reliant. The number of people entering homelessness for the first time in San Diego County nearly doubled from 2,326 in 2019 to 4,152 between April and June of 2020 (Regional Task Force on the Homeless). Lifeline’s services increased significantly to meet the community’s growing needs during the pandemic. Lifeline provided counseling, housing, and financial assistance to 433 clients – an increase of 45% over last year.

Lifeline’s Housing & Self-Sufficiency Programs support young adults exiting the foster care system, homeless youth, clients who have been incarcerated, and families facing poverty. Programs include LifeSpring, The House Drop-In Center, Communities in Action, and Warm Hand Off (WHO), as well as rental assistance, and homeless prevention programs. During the pandemic, households received emergency assistance for basic needs such as food, shelter, transportation, clothing, and utility bill assistance. More than 50% of our clients were below the Federal Poverty Level, and many were without stable housing. More than 300 adults and children received assistance to prevent homelessness. Through the City of Vista and San Marcos Rental Assistance programs, 76 families secured or maintained affordable housing and 36 clients participated in the new Homeless Prevention Program in partnership with City of Vista.

75%
Homeless Youth
75% of homeless youth and young adults visiting The House Drop-In Center showed an improvement in daily living skills, financial management, job readiness, and career development.

86%
Young Adults
86% of young adults exiting the foster care system and enrolled in the LifeSpring program achieved full-time productivity by going to school or obtaining jobs within three months of move into LifeSpring apartments.

80%
Foster Youth
80% of transition age foster youth successfully complete the LifeSpring transitional housing and support program by moving on to safe and sustainable housing.

Not every day does someone take the time to listen to you, as well as teach you to learn about all the help that is available. The [WHO program] is going to help me gain my independence.

Warm Hand Off (WHO) Client

Watch the Story.
Scan the QR Code to watch a short video and hear life changing stories from clients & staff in Lifeline’s Housing & Self-Sufficiency Programs.

Watch the Story.
North County Lifeline

HUMAN TRAFFICKING PREVENTION & INTERVENTION

San Diego remains one of the 13 highest sex trafficking areas in the United States (FBI). Lifeline provided human trafficking prevention and intervention services to over 115 youth, adults, and families through our Project LIFE (Living in Freedom from Exploitation) program this past year. Services included counseling for victims, general awareness for youth, outreach for at-risk populations, and community education and training. Project LIFE works with individuals of all ages, all genders, and all forms of human trafficking throughout San Diego County to empower their stories toward building self-reliance.

Social media and online platforms are some of the most common places that sex traffickers attempt to recruit from, especially during the pandemic. 1 in 5 of trafficked youth are solicited online. Lifeline understood the risk to youth during this past year, and produced an online parent and provider prevention training. During Human Trafficking Awareness Month, Lifeline also launched a community pledge in partnership with the REACH Coalition and the San Diego Human Trafficking Task Force to increase local community awareness. Lifeline also prioritized removing housing barriers for victims, which significantly increases the likelihood that survivors will become self-reliant.

87% of clients received trauma informed housing placements and connections to over 25 services.

87% of clients were stably housed, and 32% were living independently.
69% of clients improved their coping and life skills, developed healthy relationships with others, and established a support system.
78% of clients had a stable and reliable source of transportation by program exit.

I am grateful to North County Lifeline’s Project LIFE Program and its indispensable partnership to the San Diego Human Trafficking Task Force. Project LIFE partners with our office, the FBI, the community, and all of law enforcement to fight this modern-day slavery all year long.

San Diego County District Attorney Summer Stephan

Watch the Story.
Scan the QR Code to watch a short video and hear life changing stories from clients & staff in Lifeline’s Human Trafficking Prevention & Intervention Program.
**FINANCIALS**

Statement of Revenue and Expenditures  
Unaudited, Fiscal Year ending June 30, 2021

### Revenue

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Federal</td>
<td>$883,332</td>
<td>6%</td>
</tr>
<tr>
<td>Federal CARES Act</td>
<td>$693,950</td>
<td>5%</td>
</tr>
<tr>
<td>State</td>
<td>$2,332,146</td>
<td>17%</td>
</tr>
<tr>
<td>County</td>
<td>$8,296,084</td>
<td>60%</td>
</tr>
<tr>
<td>Cities/Schools</td>
<td>$128,459</td>
<td>1%</td>
</tr>
<tr>
<td>Private Donations</td>
<td>$1,255,105</td>
<td>9%</td>
</tr>
<tr>
<td>Fees, Rent, Interest</td>
<td>$246,411</td>
<td>2%</td>
</tr>
</tbody>
</table>

**Total Revenue:** $13,835,487

### Expenditures

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Operating</td>
<td>$1,852,602</td>
<td>13%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$394,296</td>
<td>3%</td>
</tr>
<tr>
<td>Child Abuse &amp; DV Prevention &amp; Intervention</td>
<td>$2,154,117</td>
<td>16%</td>
</tr>
<tr>
<td>Behavioral Health</td>
<td>$2,719,665</td>
<td>20%</td>
</tr>
<tr>
<td>Housing &amp; Self-Sufficiency</td>
<td>$1,992,436</td>
<td>14%</td>
</tr>
<tr>
<td>Youth Development</td>
<td>$3,042,601</td>
<td>22%</td>
</tr>
<tr>
<td>Human Trafficking Preventing &amp; Intervention</td>
<td>$1,785,550</td>
<td>13%</td>
</tr>
</tbody>
</table>

**Total Expenditures:** $13,876,466

### Net Income

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Income</td>
<td>$(40,980)</td>
</tr>
</tbody>
</table>

**Balance Sheet**  
Unaudited, Fiscal Year ending June 30, 2021

### Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$744,504</td>
</tr>
<tr>
<td>Temporarily Restricted Support</td>
<td>$305,680</td>
</tr>
<tr>
<td>Grants Receivable</td>
<td>$2,018,895</td>
</tr>
<tr>
<td>Other Current Assets</td>
<td>$360,601</td>
</tr>
<tr>
<td>Property &amp; Equipment at cost, less depreciation</td>
<td>$(901,459)</td>
</tr>
</tbody>
</table>

**Total Assets:** $5,400,962

### Liabilities

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable &amp; Accrued Expenses</td>
<td>$166,907</td>
</tr>
<tr>
<td>Deferred Revenue</td>
<td>$42,497</td>
</tr>
<tr>
<td>Accrued Payroll, Taxes, and Benefits</td>
<td>$670,000</td>
</tr>
</tbody>
</table>

**Total Liabilities:** $801,409

### Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted Net Assets</td>
<td>$4,293,873</td>
</tr>
<tr>
<td>Temporarily Restricted Net Assets</td>
<td>$305,680</td>
</tr>
<tr>
<td>Temporarily Note Assets</td>
<td>$4,599,553</td>
</tr>
</tbody>
</table>

**Total Net Assets:** $4,599,553

### Liabilities & Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Liabilities &amp; Net Assets</td>
<td>$5,400,962</td>
</tr>
</tbody>
</table>

**Total Liabilities & Net Assets:** $5,400,962